

From Legacy IT to Cloud-Enabled Efficiency:

How COLDEN COMPANY Helped a Construction Firm Upgrade Its Technology



COLDEN COMPANY INC.

The Background

A Growing Construction Firm with Lean Operations

This commercial and industrial construction company operates with a lean approach to expenses, prioritizing cost control over long-term IT investments. Like many in the industry, they view IT as a necessary expense rather than a strategic asset, focusing on minimizing costs rather than proactively improving systems.

Their reliance on technology has grown over the years, with a significant portion of their workforce using mobile devices for project management, communication, and operations. However, IT infrastructure investments were often deferred until absolutely necessary, leading to outdated systems and increased security risks.

The Challenge

Outdated Systems and Minimal IT Investment

At the start of their relationship with Colden Company, the firm was running on antiquated legacy servers, well beyond their recommended lifecycle. Their construction management software had notoriously poor support, and their internal IT approach was largely reactive rather than proactive.

Security was another consideration, with the company balancing protection with operational efficiency. They prioritized solutions that minimized disruptions to their daily workflow.

The Solution

A Strategic IT Partnership with Colden Company

The relationship began when Colden's President, already familiar with the construction management software they used, stepped in to provide expert support. Over time, Colden became a trusted IT partner, expanding the relationship into managed services.

Colden's approach wasn't to force a radical mindset shift but to provide reliable, professional, and knowledgeable IT support that worked within the client's cost-conscious framework. When the time came for a necessary upgrade, Colden helped the company modernize by:

- **Migrating email to the cloud**, eliminating reliance on two aging physical servers.
- **Providing ongoing managed IT services**, ensuring stability and security within their budget constraints.
- **Delivering exceptional support**, filling the gap left by their construction management platform's poor customer service.
- **Scheduling regular quarterly business reviews** to advise on a budget and schedule for IT expenditures, rather than being reactionary and face large-scale upgrades.



The Outcome

Stability, Reliability, and a Scalable IT Roadmap

Despite their cost-conscious approach, the construction firm benefited from Colden's expertise, securing a more stable and modern IT environment. Their email infrastructure is now cloud-based, reducing maintenance costs and improving reliability.

While they prioritize keeping expenses low, Colden helps them make informed IT decisions that fit their budget, allowing them to plan security and infrastructure improvements over time. With a trusted IT partner by their side, they can address immediate needs while building a roadmap for long-term stability.

WHY CHOOSE COLDEN COMPANY?

Colden Company specializes in helping businesses simplify technology management and improve productivity. From mobile device management to IT security, we provide practical, tailored solutions that deliver measurable results.

Ready to take the pain out of managing mobile devices?



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